

Partner Onboarding Guide

1. Introduction

We collaborate with architects, developers, and contractors to deliver fully integrated solutions across architectural lighting, smart home systems, private AV environments, and commercial engineering.

Our role is to ensure that all technical systems are designed, coordinated, and implemented as one seamless ecosystem.

2. How to Start Working With Us

To initiate collaboration, please share the following:

- Project location
- Project type (residential / commercial)
- Current stage (concept / design / construction)
- Architectural drawings (if available)
- Expected timeline
- Budget range (optional but recommended)

3. Our Collaboration Process

1. Initial Review

We assess project scope, requirements, and constraints.

2. Concept & Technical Proposal

We define system architecture, integrations, and preliminary specifications.

3. Design Coordination

We collaborate with architects, MEP engineers, and contractors to align all systems.

4. Implementation & Integration

Installation, programming, and system integration.

5. Testing & Handover

System validation, documentation, and client onboarding.

4. Communication & Workflow

- Dedicated project manager as a single point of contact

- Regular coordination meetings (weekly or bi-weekly)
- Clear documentation and task tracking
- Fast response on technical queries

5. What We Expect From Partners

To ensure smooth delivery:

- Early involvement in the project
- Access to updated drawings and revisions
- Coordination with electrical and construction teams
- Timely feedback and approvals

6. Technical Considerations

Our systems often depend on:

- Structured cabling infrastructure
- Electrical planning and load allocation
- Network stability and coverage
- Space allocation for equipment (racks, cabinets)

Early coordination significantly reduces costs and rework.

7. Common Pitfalls to Avoid

- Late involvement of system integrators
- Missing cable routes or insufficient infrastructure
- Lack of coordination between disciplines
- Unrealistic timelines for complex integrations

8. Next Steps

If you are planning a project or would like to explore collaboration:

- Send us your project details
- Schedule an introductory call